



About Polley, Polley & Madsen

Ann Harris has been affiliated with Polley, Polley & Madsen, Inc. Realtors since 1979. Known as Sonoma County's Home Team, Polley, Polley & Madsen is a prime model of a successful, locallyowned real estate company. It is one of the largest and most wellestablished real estate firms in Sonoma County.

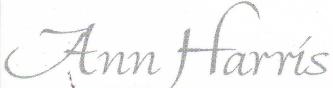
Well-known for its commitment to professionalism and ethics, Polley, Polley & Madsen was founded in 1976 and has offices in Sebastopol, Rohnert Park, and Santa Rosa. Part of a nationwide relocation network, Polley, Polley & Madsen is in contact with more than 1,300 real estate companies throughout America.





If your property is presently listed with a Realtor, please disregard this offer, as it is not Ms. Harris' intention to solicit the offerings of other Realtors® Copyright 1993 by Ann Harris.

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EXCELLENCE WITH A FOLLOWING. INTEGRITY WITHOUT COMPROMISE.



SALES AWARDS AND PRAISE FOR THE SERVICE ANN HARRIS PROVIDES MULTIPLY YEAR AFTER YEAR.

> "Determined to help my clients achieve the most for their real estate dollar, I listen very carefully to their needs and desires, pay close attention to the vital details of their sales and escrows, and communicate with them honestly, personally – and frequently. I love achieving results for my clients. But the best reward is when clients become friends.

And they often do."

ANN HARRIS, Realtor®







PROFESSIONAL ACCOMPLISHMENTS

Ranked in the top 1% of all licensed real estate agents in Sonoma County since 1977, Ann has listed and sold more than \$100 million worth of real estate during her 16-year career – an astounding feat!

- 1975 Purchased first house in Rohnert Park at age 17.
- 1977 Purchased first apartment complex in Sebastopol.
- 1980 Top Producer, Polley, Polley & Madsen.
- 1.981 Top Producer, Polley, Polley & Madsen. Became a hands-on partner in husband's contracting business.
- 1982 through 1985 Top Producer, Polley, Polley & Madsen.
- 1986 Top Producer, Polley, Polley & Madsen.

 Member, Sonoma County Board of Realtors'
 Communications Committee.

 President, Sebastopol Council of Realtors.
- 1987 Top Producer, Polley, Polley & Madsen; Recipient, Excellence Award for Outstanding Productivity. Member, Sonoma County Board of Realtors' Communications Committee. Director, Sonoma County Board of Realtors.
- 1988 Top Producer, Polley, Polley & Madsen; Recipient, Excellence Award for Outstanding Productivity.

 Member, Sonoma County Board of Realtors' Communications Committee.
 Director, Sonoma County Board of Realtors.
- 1.0.90 Top Producer, Polley, Polley & Madsen; Recipient, Excellence Award for Outstanding Productivity. Featured in The Press Democrat's special supplement on successful women in business.
- 1.991 Top Producer, Polley, Polley & Madsen;
 Recipient, Excellence Award for Outstanding
 Productivity;
 Recipient, Top Volume Award for Relocation
 and Referrals.
 Earned Certified Residential Specialist designation.
- 1992. Top Producer, Polley, Polley & Madsen;
 Recipient, Excellence Award for Outstanding
 Productivity;
 Recipient, Top Volume Award for Relocation
 and Referrals.
 Selected Best Real Estate Agent by readers of
 Sonoma Business magazine.
- 1.993 Selected by peers to appear in "Who's Who in Residential Real Estate" in The Business Journal of Sonoma and Marin.





ANN'S PHILOSOPHY

"My first priority is to safeguard your investment. I do this by being absolutely honest with you right from the start.

If you're a seller, you'll find I put a great deal of effort into pricing a home right. I won't give you an inflated idea of what your property is worth. I'd rather turn you down than let you down.

If you're a buyer, I'll help you find a home where you feel at home. I don't just sell homes. I find homes and properties that suit my clients' needs and dreams.

I approach each transaction as if I were negotiating on my own behalf – that's how much I care.

It's this extra care and personal touch that keep my clients coming back. It's their trust in me that generates the many referrals I receive.

I have the skill and experience to help you in ways no one else can. My clients tell me I handle transactions with exceptional ability and diplomacy, and that's why they want me – and no one else – on their side at the negotiating table. I look forward to being on your side, too!"

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